EVENT OVERVIEW

Following on from sell-out events in 2016, we are pleased to bring you an updated event that will examine the recommendations of Lord Carter’s final report and how this is impacting NHS procurement practice.

You will get the opportunity to hear at first-hand about current and future proposed developments in NHS procurement.

2016 saw an added focus on efficiency and some exciting developments led by NHS Improvement with respect to the Carter report. This was in addition to the DH led changes around the Future Operating Model.

The procurement landscape is changing dramatically with a number of quasi mandatory initiatives that will both deliver benefit but seriously impact on Trusts and their suppliers.

These quasi mandatory initiatives will attempt to ensure that Trusts buy from a more targeted supplier base. This will have huge implications for some businesses selling into the NHS - could yours be one of them?

If you want to do business with the NHS or want to maintain your existing relationship, how do you deliver the ‘Carter challenge’ without compromising your business?

Join us on 6 April for your opportunity to get top tips and insider insights from expert speakers that are at the heart of procurement in the NHS.

A must attend event for all those involved with selling into the NHS.

CHAIR

Helen Lisle
Director of Procurement and Supplies, Newcastle Upon Tyne Hospitals NHS Foundation Trust; Chair, HCSA.

An experienced procurement professional and a Fellow of both the Chartered Institute of Procurement and Supply (CIPS) and the Chartered Management Institute (CMI).

Helen is also a specialist assessment consultant for CIPS and was the elected representative for the North East on the CIPS National Council 2008-2011.

Helen joined the NHS in 2009 after 22 years in Local Government, and following senior roles within Northumbria Healthcare NHS Foundation Trust and County Durham and Darlington NHS Foundation Trust she joined The Newcastle upon Tyne Hospitals NHS Foundation Trust.

EXPERT SPEAKERS

Ian White, Programme Lead - Carter Procurement Transactions and Sustainable Solutions Director, NHS Improvement

Nathan Joy-Johnson, Associate Director - Procurement and Commercial Services, University Hospitals of North Midlands NHS Trust

Howard Rolfe, Director of Procurement, East of England Collaborative Procurement Hub

Rob Knott, Director, Healthcare & Public Sector, Virtualstock

A speaker from Greater Manchester Academic Health Science Network (GMAHSN) TBC
<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>9.30</td>
<td>Registration</td>
</tr>
<tr>
<td>10.00</td>
<td>Welcome and Chair’s introduction</td>
</tr>
<tr>
<td>10.05</td>
<td>Scene setting – Lord Carter’s final report into efficiency in NHS procurement</td>
</tr>
<tr>
<td></td>
<td>▪ Challenges and opportunities</td>
</tr>
<tr>
<td></td>
<td>▪ Recommendations</td>
</tr>
<tr>
<td>10.40</td>
<td>Questions</td>
</tr>
<tr>
<td>10.45</td>
<td>NHS Improvement vision for healthcare providers</td>
</tr>
<tr>
<td></td>
<td>▪ The vision and expectations</td>
</tr>
<tr>
<td></td>
<td>▪ Help and support</td>
</tr>
<tr>
<td>11.15</td>
<td>Questions</td>
</tr>
<tr>
<td>11.20</td>
<td>Morning tea/coffee</td>
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<tr>
<td>11.50</td>
<td>NHS procurement modernisation - working locally with an NHS Trust</td>
</tr>
<tr>
<td></td>
<td>▪ How we will deliver the Carter Challenge</td>
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<tr>
<td></td>
<td>▪ Expectations from our NHS Trust and what we look for</td>
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<td></td>
<td>▪ Top Tips for working with our organisation</td>
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<tr>
<td>12.20</td>
<td>The work of East of England Collaborative Procurement Hub as an NHS intermediary</td>
</tr>
<tr>
<td></td>
<td>▪ How we will deliver the Carter Challenge</td>
</tr>
<tr>
<td></td>
<td>▪ Expectations from the NHS what do we look for.</td>
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<tr>
<td></td>
<td>▪ Top Tips for working with our organisation</td>
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<tr>
<td>1.00</td>
<td>Lunch</td>
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<tr>
<td>2.00</td>
<td>National benchmarking and cataloguing systems</td>
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<tr>
<td></td>
<td>▪ Getting cataloguing right</td>
</tr>
<tr>
<td>2.30</td>
<td>How Academic Health Science Networks can help your business:</td>
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<tr>
<td></td>
<td>▪ Promote and guide your products through procurement pathways</td>
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<td></td>
<td>▪ Understand how to break into the NHS</td>
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<td>▪ Help access funds</td>
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<td>▪ Get past gate keepers</td>
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<tr>
<td>3.00</td>
<td>Question and answer session</td>
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<td>▪ A chance to pose a question relevant to your business/market to speakers.</td>
</tr>
<tr>
<td>3.30</td>
<td>Summary and end of the day</td>
</tr>
</tbody>
</table>
Delivering the Carter challenge - ensuring efficiency in NHS procurement

BOOKING FORM

6 April 2017    Birmingham

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How to book

Online at: www.binleys.com
Call: 01268 495600
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Post: Wilmington Healthcare, Beechwood House, 2-3 Commercial Way, Christy Close, Southfields, Essex SS15 6EF

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Email:

Delegate 2 name:
Position:
Email:

Delegate 3 name:
Position:
Email:

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I enclose a cheque for: £ made payable to: Wilmington Shared Services Ltd

I will be paying: £ by BACS to: Barclays Bank plc, Sort code: 20-20-62 Account no: 63867870 Account name: Wilmington Shared Services Ltd

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Invoice name and address (if different from above):

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Cardholder name: Issue no*: □ 3 digit security code: □□□

*Maestro and Solo only

Confirmation of booking

Contact name: Signed

BOOKING CONDITIONS: All payments must be received before the course date. A VAT invoice will be issued on receipt of booking. If payment is not received by the event date we reserve the right to make an additional charge of £50.00 per delegate. Reservation is a contract. If the delegate cancels after the booking has been accepted, the delegate will be liable to the following cancellation charges: Cancellations notified over 45 days prior to the event will not incur a cancellation fee; cancellations notified between 45 and 30 days prior to the event will be charged a 20% cancellation fee; and cancellations notified less than 30 days prior to the event will be charged the full delegate rate and no refunds will be available. Substitutions are welcome at any time and must be notified to Wilmington Healthcare in writing. Wilmington Healthcare/Conventus reserve the right to change the agenda and/or speakers at any time. Events will start and finish at the printed time but the order or timing of speakers may be subject to change.

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